

CHIEF OPERATING OFFICER

Location: Ghana

Position Type: Full-time

Proposed Start Date: March 2024

About Maphlix Trust Ghana Limited

Maphlix Trust Ghana Limited is a prominent player in the Ghanaian food production, processing, and exporting industry, with a commitment to sustainability, innovation, and excellence. We specialize in the cultivation of various food crops, including vegetables, grains, and root and tuber crops, and value addition to root and tuber crops such as cassava, yam, and potato. Our portfolio includes key food crops such as orange-fleshed sweet potato (OFSP), yam, fresh vegetables, and other value-added products.

Duties and Responsibilities

Maphlix Trust Ghana Limited is seeking a highly qualified and experienced Chief Operating Officer to work closely with the Chief Executive Officer in driving our organization's growth and success. We welcome applications from candidates of all nationalities. Candidates with operational experience in Brazil, India, Asia, or sub-Saharan Africa are encouraged to apply.

A. Strategic Leadership

- Collaborate with the Chief Executive Officer to set and execute the company's strategic vision and mission.
- Provide leadership and guidance to the management team to ensure that the organization's goals and objectives are met.
- Develop and communicate a clear strategic direction for the company in line with our mission and goals.

B. Agribusiness Expertise

- Bring a deep understanding of the global horticultural export market, packhouse operations, and the agricultural industry.
- Develop and implement business strategies to expand the company's presence in the agribusiness sector.
- Identify emerging trends and market opportunities in the horticulture, agriculture, and export industry.

C. Operational Excellence

- Lead and manage cross-functional teams to achieve operational excellence.
- Oversee the day-to-day operations to ensure efficiency and quality.
- Develop, implement, and manage a comprehensive set of quality assurance standards and processes across the entire operations.
- Ensure strict adherence to international standards and quality control standards in packhouse operations and exports.

D. Supply Chain Optimization

- Implement strategies to optimize the supply chain, ensuring seamless coordination between production, processing, and export activities.
- Identify opportunities for efficiency improvements and cost reduction in the supply chain, while maintaining high-quality standards.

E. Project Management

- Oversee key projects and ensure they are delivered on time, within budget and meet the required international standards or specifications.
- Monitor project progress, resolve issues, and initiate corrective actions, as necessary.

F. Sustainability Initiatives

- Spearhead sustainability initiatives within the organization, promoting environmentally friendly practices and social responsibility.
- Integrate sustainable practices into the overall operational strategy, aligning with global sustainability standards.

G. Crisis Management

- Develop and oversee crisis management protocols to address unforeseen challenges that may impact operations.
- Lead the development of contingency plans, ensuring the organization's resilience in the face of external disruptions.

H. Innovation and Technology in Operations

- Champion the integration of innovative technologies in operational processes to enhance productivity, quality, and competitiveness.
- Proactively identify opportunities for operational improvement based on industry trends and leveraging emerging technologies.

I. Business Development

- Play a pivotal role in identifying new business opportunities and driving revenue growth.
- Develop and maintain strong relationships with clients, suppliers, and all key stakeholders.
- Evaluate and lead initiatives that expand the product portfolio and market reach.

J. Mentorship and Team Development

- Act as a mentor and coach to other employees, fostering a culture of professional development and growth.
- Lead by example in terms of professional conduct and ethical standards.
- Promote a collaborative and inclusive work environment.

Qualifications

1. Education

- A minimum of a master's degree in Agribusiness or a related field.

2. Experience

- A minimum of 10 years of proven leadership experience in a similar role.
- Strong background in the export market, packhouse operations, and the horticultural industry.

3. Skills

- Excellent strategic thinking and problem-solving skills.
- Strong interpersonal and communication skills.
- Proven ability to lead teams, drive performance, and meet business objectives.
- Multinational and multicultural experience preferred.

How to Apply

Qualified and interested candidates of all nationalities preferably from Brazil, India, Asia or sub-Saharan Africa are strongly encouraged to submit their detailed applications, including a cover letter, resume, and references,

via email to info@maphlixtrust.com and copied to info@av-ventures.com. Please indicate "Chief Operating Officer Application - [Your Full Name]" in the email subject line. The application deadline is **15th February 2024**.